

Discussion for International (Foreign) Buyers of a Twin Cessna

No issue is more critical to the International Purchaser of an aircraft than Trust. And, Trust of the firm that will support your purchase is the key to a successful aircraft purchase.

Since the beginning of Jerry Temple Aviation (JTA) in 1995, JTA has earned the Trust of hundreds of Twin Cessna Buyers, both in the US and around the world. JTA's well-earned reputation for honesty, integrity and professional conduct is known and respected worldwide.

JTA has supported aircraft purchasers in Australia, Canada, Chile, Iceland, Israel, Honduras and Mexico.

It is important and very valuable for the International Customer, both Pilots and Non-Pilots to review under Buyer Services, the discussions directed to the:

- High Performance Single-Engle Owner (HPSE)
- Older Pilot's Wishing to Again Become Active and a Twin Cessna Pilot
- Parents considering a 310 Purchase for a Son or Daughter's Pilot Education

Also in Buyer's Services is a detailed Outline of JTA's Domestic Sales Procedures and International Sales Procedures. These discuss how JTA does business and it is how you should proceed with any aircraft purchase.

JTA can help an International Customer determine which is the best aircraft model for their business and family needs and create a plan that takes the customer from first contact with JTA to the total completion of the project. Of special interest and value to International Customers is JTA's willingness, when appropriate, to travel to the customer's country and professionally discuss Aircraft Models, Available Aircraft, Acquisition Procedures, Costs, Maintenance, Modifications, Delivery Support, Training, etc. Few aircraft brokers are willing to consider this and have the experience and skills to communicate to International Customers, pilots, their families, associates, etc.

JTA has experience in the steps to formally export an US aircraft. And, when appropriate, JTA can support the non-US Citizen in the purchase of a US Registered Aircraft that will remain US Registered. The creation of an US Trust, Limited Liability Corporation (LLC) or other entity to own a US Registered Aircraft can be supported. JTA has a network of specialists that are experts in these matters.

JTA can not only support the initial purchase of an aircraft, but can provide the "hands on" required professional Post-Sale Management of needed or desired Maintenance, Modifications, Painting, Interior Upgrades and Avionics Modernization. JTA has an excellent support system of qualified shops with various specialization services.

JTA can provide pilot training to the purchaser or employed pilots. And, JTA can provide or manage Delivery Support from the US to the aircraft's new home country. See under Training - Simcom Attendance.

JTA emphasizes to International Customers that in most cases considerable additional support is required of JTA, both during the purchasing process and after the sale has been completed. The coordination and management of Post-Sale Maintenance and Modifications can often take weeks and months. The coordination of the Export Requirements, Training and Delivery will require a great amount of work.

JTA outlines as much as possible all costs to International Customers. In addition, JTA will outline and quote, the additional Buyer Support Fees that JTA may need to charge to certain International Customers. Such fees are disclosed early in the process.

The purchase of a Twin Cessna such as a 300 Series, i.e., 310, 335 or 340 or a 400 Series, i.e., 414/414A, 421B/C or a Conquest I or II has many opportunities for major mistakes.

The key element for the purchasing of the Right Aircraft, and receiving excellent training, is the guidance and professional “hand holding” from an experienced professional. And, as you have perhaps already discovered, or soon will, one name keeps appearing as the Best in the Business.

Jerry Temple Aviation (JTA), The Twin Cessna and Conquest Sales Specialist! Hundreds of Twin Cessna purchasers, both Domestic **and International**, have experienced the “hands on” support JTA provides Twin Cessna purchasers.

JTA’s well-tested purchasing procedures combined with JTA’s reputation for honesty, integrity and professional conduct, all contribute to your becoming a proud and pleased Twin Cessna or Conquest Owner and a Confident and Competent Twin Cessna Pilot.

A common question from Owners/Pilots is “am I biting off more than I can chew?” “With my experience am I taking too big a step?”

JTA’s answer, from years of experience is No. JTA has supported numerous Pilots with the purchase of the appropriate Twin Cessna, Quality Training and After-Sale Support. See Special Services and Training.

The below outline has been designed by JTA to list some of the subjects that will be addressed in the Purchase Process and the considerable relationship these subjects often have.

- Type of Twin Cessna Training Conducted by JTA - Initial, Recurrent, Checkout, Flight Review. JTA does not conduct Initial M/E Training.
- Customer Pilot Requirements - Private, Commercial, ATP Pilot Certificates, Multi-Engine Instrument & Multi-Engine Land Ratings, Current Medical
- Pre-JTA Training – Review currency of customer. Outline needed Training. Loan Aircraft Manuals, POH or other Training Materials.
- Training Steps – Review Present Skills, Create a Timetable/Schedule, Conduct In-Aircraft Training, Attend Simulator School.
- “Game Plans” – Create a Current Game Plan for the Acquisition of a Twin Cessna or Conquest I and II and Review the initial elements of a Future Game Plan.
- Delivery Support – Pilots, Costs, Procedures

- Review JTA Acquisition Support and Training Costs - Fees, Expenses, Payment Agreement

Please now review all area of www.jerrytemple.net. Review all parts of Buyer Services. Visit Training and review Temple's Tips. See Available Aircraft – See Specifications, Technical Data Sheets, Photos and be sure to view the Narrated Videos. You will learn much. Discuss JTA Twin Cessna Informational Package.

Contact Jerry Temple Aviation to discuss your aviation situation.